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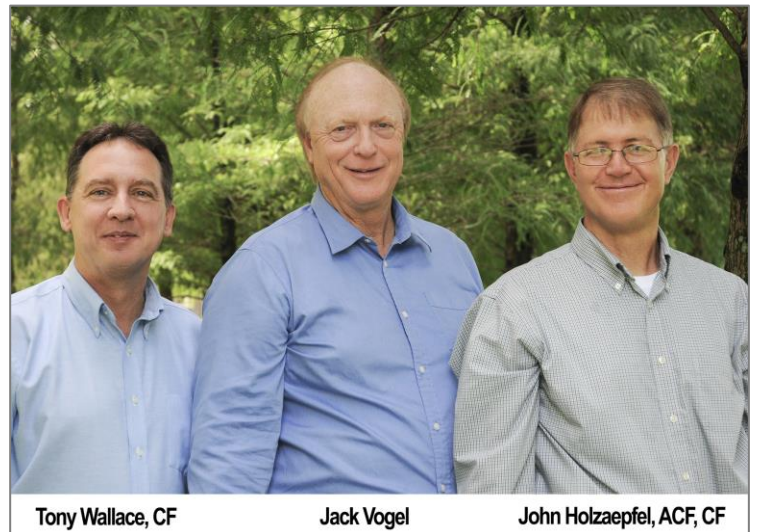
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### *CBC Saunders Real Estate Expands Business with Advanced Timberland Expertise*

*Forestry Group Created by Dean Saunders and the Partners of NRPS, Inc.*

[Dean Saunders, ALC, CCIM](#), founder of CBC Saunders Real Estate in Lakeland, FL, announces the development of a new business segment for the company. The company, known across the State of Florida as a brokerage that specializes in large-acreage tracts, conservation easements, and agricultural land management, is adding a new division expanding both the technical capabilities and geographic presence of CBC Saunders Real Estate.

[Jack Vogel](#); [Tony Wallace, CF](#); and [John Holzaepfel, ACF, CF](#); join the CBC Saunders Real Estate team. Bringing in the partners of Natural Resource Planning Services, Inc. (NRPS), along with five additional key NRPS foresters - real estate licensees, Saunders fills out territories and services to cover the entire State of Florida.



"It has taken several years of consideration and analysis to bring the relationship between CBC Saunders Real Estate and NRPS into a formal structure. The powerful marketing strategy that Saunders



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will incorporate into the timberland real estate expertise provided by NRPS establishes an impressive cooperative approach to the southeastern forestry sector that is typically not available," says Jack Vogel. I believe all of our clients will be the beneficiaries of this merger of talent."

[The Forestry Group](#), offering timberland real estate services, has been in the making for several years. Already closely tied to conservation, wildlife, hunting, and ranching properties, Saunders' goals fit well with those of the Forestry Group members. Since 1974, NRPS has provided forestry and natural resource-related services, managing over 300,000 acres of southeastern timberland. NRPS is a full-service forestry consulting firm with a team of foresters, biologists, and technicians working under the banners of Legacy Forestry Services, Legacy Wildlife Services, Legacy Appraisal Services, and Legacy Arborist Services. Specific client services include timber and wildlife management, timber and timberland appraisal, hunting lease management, and arboricultural - urban forestry consulting.

"We are excited about being able to offer timberland services. I have been asked many times about timber properties and now we have knowledgeable and experienced timberland real estate brokers that will expand our market to North Florida's timber country. I wanted to partner with the right people and the folks at NRPS have been known for outstanding services to clients for decades. These are our values as land professionals and we want to continue to be known for exemplary client services. This allows us to do more together than separately," explains Saunders. "In addition, with this partnership, we also have the ability to offer timber management through NRPS."

### **About Coldwell Banker Commercial Saunders Real Estate**

Coldwell Banker Commercial Saunders Real Estate is regarded as an authority on all types of Florida land, transacting over \$1 billion in sales from 1996 through 2012. Expanded in 2013 with a Forestry Group and advanced timberland expertise, the Saunders team of foresters and land real



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estate professionals offers advisory and transactional services through its home office in Lakeland, FL and its network of Coldwell Banker Commercial affiliate offices nationwide and worldwide.

For more information, please visit [SaundersRealEstate.com](http://SaundersRealEstate.com) or [SaundersForestryGroup.com](http://SaundersForestryGroup.com)

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